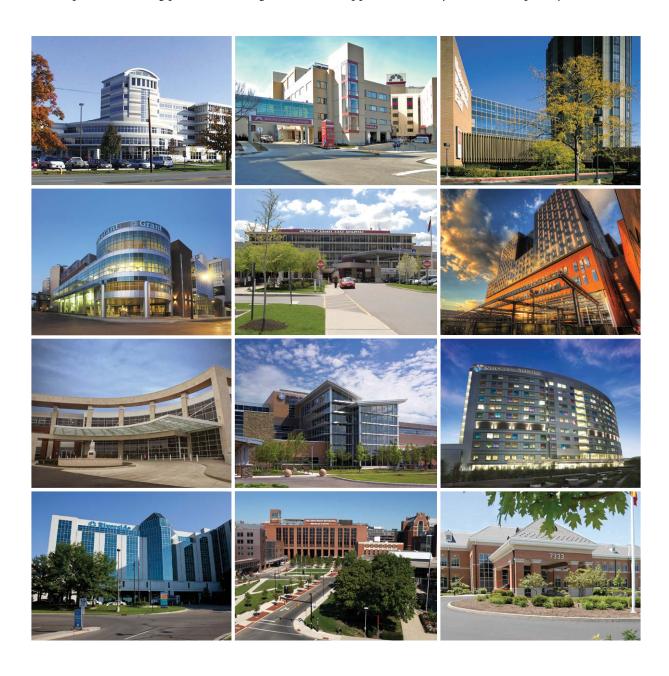
Hospitals' Commitment to Supplier Diversity

Members of the Central Ohio Hospital Council are committed to working – individually and collaboratively – to strengthen their support of and participation with diverse business entities (DBEs). Through their efforts, local hospitals hope to assist diverse suppliers in understanding the needs of each hospital system and navigating the hospital contracting process, resulting in increased support of DBEs by our local hospital systems.













ur local hospitals are committed to strengthening the central Ohio community, not only as quality providers of health care, but also as corporate leaders that support and partner with local businesses. This commitment to local businesses drives the hospitals systems' desire to build stronger relationships with diverse businesses.

Diversity language is often incorporated in the hospital systems' RFPs and contracts. As a minority- or womanowned business in the community, the hospital systems encourage you to take the steps necessary to start building that working relationship.

Registration

As a diverse supplier, your first step towards building a relationship with the hospital systems is to register your company using each systems' registration process. During this process, you will provide, among other things, your company's contact information, the products and services you offer, and proof of certification.

The following is where to go to begin the process of registering with each of the hospital systems:

Hospital	Where to Go	Comments
Mount Carmel Health System	http://www.trinity-health.org/ supplier-diversity-registration	As a member of Trinity Health, all diverse vendors can register initially through our corporate web link.
Nationwide Children's Hospital	www.NationwideChildrens.org	Find the 'About Us' link, click 'overview,' scroll to 'Diversity and Inclusion,' click, then complete 'Supplier Inclusion Application.'
OhioHealth	www.ohiohealth.vendormate.com	One registration provides access to all OhioHealth facilities.
OSU Wexner Medical Center	http://discovery.ariba.com/ supplier	Registration with Ariba is required to receive bids from the University and Medical Center purchasing departments.

Certification

Certification is a critical step for diverse businesses wanting to partner with the Franklin County hospital systems. To be recognized as a diverse supplier, companies must be certified through an official certification agency. Information on certification can be found at web sites for the National Minority Supplier Development Council and its regional affiliate Ohio Minority Supplier Development

Council (OMSDC), Women's Business Enterprise Council, The State of Ohio, and The City of Columbus. The hospital systems define a DBE as an organization that is at least 51% owned by one or more individuals who are socially and economically disadvantaged. The systems recognize many third-party public and private certifications including:

- U.S. Department of Transportation
- National Gay & Lesbian Chamber of Commerce
- National Minority Supplier Development Council and its regional affiliates (OMSDC)
- · Small Business Administration
- · State of Ohio MBE and EDGE certification
- U.S. Business Leadership Network
- U.S. Department of Veterans Affairs
- U.S. Hispanic Chamber of Commerce
- U.S. Pan Asian American Chamber of Commerce
- · Women's Business Enterprise National Council and its regional affiliates



Central Ohio hospitals may be looking for local companies which provide goods and services in the following areas:

- Architect & Engineering Services
- Building Maintenance & Repair
- Building Trades (HVAC, Electrical, Plumbing)
- Catering
- Computer, Phone and Peripheral Equipment
- Courier & Transportation Services
- Environmental Services
- General Contracting
- Graphic Design & Communications Services
- Food and Nutrition Services
- Information Technology, Consulting Services
- Medical Supplies
- Office Supplies, Printing, Promotional Items

Navigating the Hospital Systems

After you have become certified as a diverse supplier and completed the hospital systems' registration process, you should become familiar with the purchasing needs for each of the hospital systems. One way to do this research is to participate in Diversity Roundtables, held throughout the year and sponsored by the Central Ohio Hospital Council, Columbus Chamber of Commerce and the Ohio Minority

Supplier Development Council. For a list of upcoming Diversity Roundtable events, visit www.centralohiohospitals.org.

You may also want to contact the hospital systems' Supply Chain departments with additional questions. Contact information for each Supply Chain department is provided below:

Contact Information

SUPPLY CHAIN DEPARTMENT

Mount Carmel Health System

Supply Chain Customer Service cocsscmsupport@mchs.com

Nationwide Children's Hospital

Supply Chain Operations, 614-355-0628 Inclusion@NationwideChildrens.org

OhioHealth

Strategic Sourcing, Supplier Diversity Program, 614-788-0266 (office), 614-544-6951 (fax) supplierdiversity@ohiohealth.com

OSU Wexner Medical Center

The Ohio State University Wexner Medical Center -Purchasing Department for Medical Center Vendors: https://wexnermedical.osu.edu/utility/footer/ supplier-interaction

Members of the Central Ohio Hospital Council strive to achieve the following goals through their collaborative work on supplier diversity:

- Establish and build business relationships with qualified diverse suppliers that positively impact patient care, community relations and social economics in the communities served by our hospitals.
- Build and support processes so that DBEs may compete on a fair and open field.
- Identify and remove obstacles to market entry, customer access, and financial growth of DBE companies.
- Collaborate with community partners and suppliers who support our commitment to supplier diversity.
- Increase purchases of goods and services from DBEs, when fiscally responsible and operationally compatible.

The following hospitals are participating in the COHC Supplier Diversity Initiative

Mount Carmel Health System

Mount Carmel East Hospital Mount Carmel West Hospital Mount Carmel St. Ann's Hospital Mount Carmel New Albany Surgical Hospital

Nationwide Children's Hospital

The Ohio State University Wexner Medical Center James Cancer Hospital and Solove Research Institute Ohio State University Hospital Ohio State University Hospital East

OhioHealth

Doctors Hospital
Dublin Methodist Hospital
Grady Memorial Hospital
Grant Medical Center
Mansfield Hospital
Marion General Hospital
Riverside Methodist Hospital
Shelby Hospital



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For more information contact Jeff Klingler, COHC president, at jeffk@centralohiohospitals.org. June 2018



